



## **MEDAI WINERY**

#452, Rd N°5, Km6 Commune RuesseyKeo District,  
PHNOM PENH, CAMBODIA

### **JOB OPPORTUNITY**

Medai Winery has started operation in 1980s as alcoholic beverage producer. Recognizing immense opportunity in this industry, we have expanded our operations through nationwide and multiple products over a period of time and established ourselves as one of the leading alcoholic beverage producer in the country.

Medai Winery has grown continuously since inception. While acquiring latest technology for development and production, we have steadily introducing innovative and quality products for our valued customer. We have been continuously upgrading our technology based on the stringent requirements.

Products of Medai Winery: fruity and herbal liquor, whisky, fruit juice, beer & wine (import)

Now, we are seeking a suitable candidate for the following position:-

- 1- Brew Master
- 2- Marketing/Advertising Manager
- 3- National Sales Manager
- 4- Production Manager
- 5- Export Manager
- 6- Accounting Consultant
- 7- HR Consultant
- 8- Assistant to CEO

#### Job Description & Requirements

##### 1. BREW MASTER

- ❖ Brew master is responsible as production manager and technical manager
- ❖ To make organization of all production departments and solving problems of beverage and brewery
- ❖ To commissioning of brewery and training of all staffs in production and laboratory
- ❖ To Prepare manuals for production and laboratory
- ❖ To set standard for good quality, best operating practices and organize all departments
- ❖ To responsible in implementing HACCP, ISO
- ❖ To responsible for producing quality and taste of beer match to customer satisfaction (Taste of beer can win other beer in the market)
- ❖ To prepare quality of beer that can win gold medal from international competition
- ❖ To be a positive thinking
- ❖ Background in food and chemical engineer
- ❖ Graduated to be a brew and malting master
- ❖ Mindshare, knowledge sharing and willing to transfer all knowledge and technology to staffs and brewery

## 2. MARKETING/ADVERTISING MANAGER

- ❖ To Build up (create) high image for business
- ❖ To be an creative director to find a concept that can win customer's mind
- ❖ To identify and develop potential partner through B2B Marketing
- ❖ To identify competitor and our market in order to answer customer need
- ❖ To head up and lead the advertising team to find new concept for Media Ads, Print Ads & POSM
- ❖ To be challenger for target and timeline
- ❖ To make creative & Initiative Skill/Experience
- ❖ Graduate MBA/BBA in Business/Marketing/Advertising
- ❖ Minimum 5 years' experiences from top famous with similar business
- ❖ Computer literacy in Ms Office, Designing Pro., Video Editing Pro...etc.
- ❖ Strong English for business communication

## 3. NATIONAL SALES MANAGER

- ❖ To ensure our POP have our product available
- ❖ To set budget, plan, activities for sales
- ❖ To train and transfer knowledge, skill and management system to staff and company
- ❖ To challenge in achieving target and result oriented.
- ❖ To obtain senior experiences in beer industry
- ❖ To promote our product for B2C (Business to Customer), B2B (Business to Business)
- ❖ Plan own activities to make strong sales, daily report sales, monthly report sales
- ❖ To analyze market research, customer feedback
- ❖ Identifies new opportunities to grow sales

## 4. PRODUCTION MANAGER

- ❖ Brew master is responsible as production manager and technical manager
- ❖ To make organization of all production departments and solving problems of beverage and brewery
- ❖ To commissioning of brewery and training of all staffs in production and laboratory
- ❖ To Prepare manuals for production and laboratory
- ❖ To set standard for good quality, best operating practices and organize all departments
- ❖ To responsible in implementing HACCP, ISO
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## 5. EXPORT MANAGER

- ❖ Recruit and appoint exclusive distributor in Vietnam and Laos
- ❖ Marketing survey and market research
- ❖ Make contract with distributor
- ❖ Check, control and audit distributor
- ❖ Channel development
- ❖ Creative & Initiative Skill/Experience
- ❖ Strong communication and presentation skill
- ❖ Degree in Business Administration, Shipping Management
- ❖ At least 5 years' experiences with similar business
- ❖ Computer literacy in Ms Office and Power Point.
- ❖ Strong English for business communication

## 6. ACCOUNTING CONSULTANT, 7. HR CONSULTANT & 8. ASSISTANT TO CEO

- ❖ Retiree/senior expert to this position or similar from top famous company

We now invite high qualified candidate to submit your cv, cover letter and testimonial to our email address [leng.wrw@online.com.kh](mailto:leng.wrw@online.com.kh) (Attn: Mr. Sok Leng) or [uk.socheat@gmail.com](mailto:uk.socheat@gmail.com) (Attn: Mr. Ouk Socheat)

**POSTAL ADDRESS:** #452, Rd N°5, Km6 Commune RuesseyKeo District, PHNOM PENH, CAMBODIA Tel: 855-23-725-052 Fax: 855-23-427-080

**Salary and benefit** base on your experience and result orientation

**Closing Date:** December 30, 2011